

August 15, 1994

SUBJECT: Letter of Recommendation - William Lievens, Capital Group

To Whom It May Concern:

I am writing this letter to recommend the services of William Lievens at Capitol Group Government and Public Affairs Consultants.

William Lievens has served as government and public affairs counsel for Scott Paper Company and its S.D. Warren Company subsidiary in Michigan and Wisconsin for several years. Mr. Lievens has provided professional local and state governmental relations, media relations, employee communications and community relations services which have provided Scott Paper Company with substantial tangible and intangible benefits.

In the state legislative arena, Bill has engaged in lobbying activities on our behalf which have resulted in benefits and savings to Scott Paper Company in the hundreds of thousands of dollars. He has also provided us with information about emerging legislative and regulatory initiatives which have enhanced our ability to forecast, strategically plan and competitively position our business for the future.

In the media and community relations area, Bill's knowledge and expertise in the management of sensitive environmental issues has helped preserve and enhance our company's reputation as a responsible corporate citizen in communities where we have operations. Bill's abilities in this area were exemplified by his successful handling of a demonstration by Greenpeace at our Muskegon, Michigan facility. His government relations, media relations and employee communications skills were also invaluable during the closing of a manufacturing facility in Milwaukee, Wisconsin.

Should you or your company have present or future need for professional government and public affairs representation, I would strongly recommend your retaining William Lievens at Capitol Group.

Very truly yours,



James A. Morrill
Staff Vice President -
Government & Community Relations